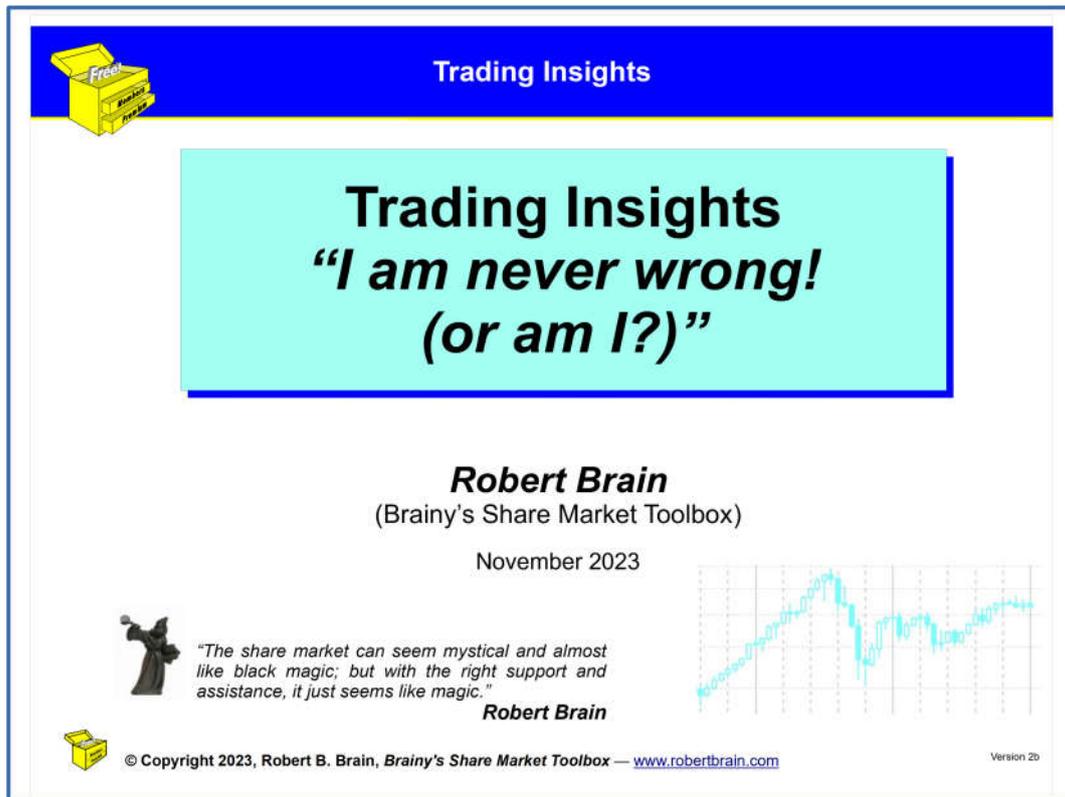


"I am never wrong! - or am I?"



The slide features a blue header with the text "Trading Insights" and a yellow "Free!" sticker. The main title is "Trading Insights 'I am never wrong! (or am I?)'" in a light blue box. Below this is the author's name "Robert Brain" and his affiliation "(Brainy's Share Market Toolbox)". The date "November 2023" is also present. A quote from Robert Brain is accompanied by a small image of a wizard and a line graph showing market fluctuations. The footer includes a copyright notice for 2023, the website "www.robertbrain.com", and "Version 2b".

Trading Insights

Trading Insights
**"I am never wrong!
(or am I?)"**

Robert Brain
(Brainy's Share Market Toolbox)

November 2023

"The share market can seem mystical and almost like black magic; but with the right support and assistance, it just seems like magic."
Robert Brain

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About this presentation...

After thinking about the amount of time that some people spend on seemingly not critical tasks, and also struggling with the notion that they are never wrong (because of their science or engineering background), this presentation shines a light on these personal issues, and offers some reflection and tips for addressing them.

The full set of these Speaker Notes is always available for my Share Market Toolbox Members.

"I am never wrong! - or am I?"

 **Introduction**

What do these things have in common?

6				1	
1	7	6	5	1	
6	2	3	5	9	4
4	8	9	7	3	6
9	6			4	8
5		7	9	4	7



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What do these things have in common?
(more details next slide)

"I am never wrong! - or am I?"



Introduction

What do these things have in common?

- Sudoku puzzle – *"I must finish it!"* 
- Trading/investing – *"Is it a buy? should I sell?"* 
- Elephant stampede! 
- Tight rope walker; 
- Martial arts – who is the real boss? 
- Crossword puzzle – striving for 100% completion and perfection? 



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What do these things have in common?

(see the list of items on the slide)

Think carefully. What do these things have in common?

"I am never wrong! - or am I?"



Introduction

What do these things have in common?

HINT:
It's to do with human nature and personality traits and cognitive bias.





QUESTION:
Are you in control of yours?
(it can affect your trading)



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What do these things have in common?

Here is a hint (see the slide).

On the slide, the question asks:
"Are you in control of your personality traits and cognitive biases? Because they can easily affect your trading."